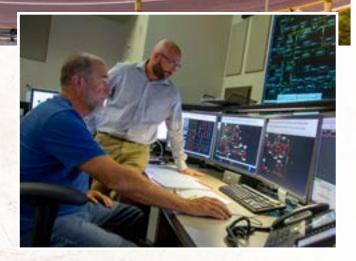
# TAMPA ELECTRIC MAKES TAMPA BAY THE PERFECT HOME FOR YOUR BUSINESS.

Whether you're opening a new business or relocating your existing business, Tampa Electric's experienced and knowledgeable account managers can help you every step of the way. As a Tampa Electric customer, you'll have a dedicated key account manager to help with all your electric utility needs –reliability in front of and behind the meter, power outages, hurricane preparedness and recovery, billing, pricing and any





other energy-related matter that occurs, 24 hours a day, 7 days a week.

With more than 200 years of combined electric utility industry experience, Tampa Electric's account managers are experts in their field. They specialize in specific market segments and have Association of Energy Engineers industry certifications – so you know you're in good hands.



## **OUR ACCOUNT MANAGERS CAN HELP YOUR BUSINESS**

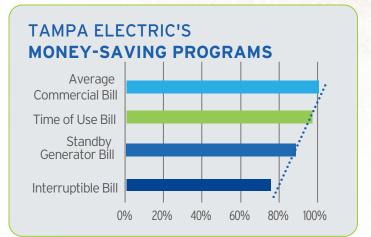
#### Make Sound Business Decisions

During a hurricane, your account manager will not be reassigned for storm duty. Once a storm is imminent, account managers work out of our Emergency Control Center and remain dedicated to your business throughout the storm. As such, they help coordinate restoration efforts and communicate accurate, realtime updates to you, when you need them most.

#### Save Money and Stay on Budget

Your account manager's primary goal is to ensure you have the most economical rate Tampa Electric has to offer. They also assist with incentives, riders and other money-saving programs.

• To support these efforts, Tampa Electric offers more energy-saving programs than any other utility in Florida, and free on-site Energy Audits by certified professionals.



advantage of our FREE in-person Energy Audit and saved approximately \$50,000.

Our auditors helped them with multiple energy-saving recommendations, rebates and incentives.

- Interruptible Program earn credits toward monthly electric bill when you allow Tampa Electric to curtail your power during critical energy-use periods - saves about 25% off total bill.
- Standby Generator Program receive a monthly bill credit for allowing us to use your standby generator for energy when needed - saves about 12% off total bill.
- Time-Of-Use Program is perfect for customers with a high load factor - discounts total bill by about 1.5%.

#### Meet your Sustainability Goals

Your account managers can also offer cleaner energy alternatives to help your business reach its environmental and sustainability goals with community or on-site solar and EV charging programs.

### LET'S TALK!

For more information on all that Tampa Electric can offer your business, call:

#### **Rick Richmond**

Economic Development Manager 813-486-3191

Thank you for considering Tampa Electric.

